

Manchester fintech firm score hole in one with leadership addition

AccessPay appoint golf enthusiast Graham Morgan as Director of Revenues

- Graham Morgan joins disruptive fintech enterprise AccessPay
- Responsible for key aspects of business growth
- Will lead sales strategy to further disruptive influence

Fintech firm AccessPay, operating out of City Tower in Manchester, have assigned Graham Morgan as its Director of Revenues.

Building on their commitment to transforming the way the way businesses make payments, the disruptive fintech pioneers have brought Graham on board to oversee their ambitious growth plans. With their sights set firmly on becoming the go-to solution for commercial transactions, Graham will take charge of driving sales and achieving growth through acquisitions and revenue development.

Graham arrives at AccessPay with over 20 years of experience working within the software, security and intellectual property industries and with a track record of building and leading sales teams, and entering new markets. The keen golfer even extends his developmental approach to coaching u-18 golfers at a national level.

In his new role, Graham will use his wealth of experience to ensure AccessPay's momentum continues in earnest and consolidate their position as one of the most disruptive influences in commercial transactional technology.

Anish Kapoor, CEO of AccessPay, said:

“AccessPay has enjoyed great successes since entering the field in 2012. We are committed to realising our goal as the industry choice for making commercial payments. With this in mind, it with great pleasure we welcome Graham into the fold.

Graham comes to us with a wealth of invaluable experience of working within technological fields, driving sales and developing growth journey companies. He is a proven business leader with an exceptional track record for delivery and will be a huge asset to the company.

These are exciting times for the fintech industry. Businesses have become increasingly disillusioned with time-consuming, error-prone, and manual management of payments. Our solutions provide great opportunities for organisations to streamline their services.”

Graham Morgan, Director of Revenues, said:

“I am delighted to be joining one of the most innovative companies in what is one of the most exciting industries.

I have spent most of my career working with software, driving sales and business development, and developing growth journey companies. AccessPay couldn't have been a better fit for me and I look forward to the road ahead and building on the business' extraordinary successes so far.

I have also worked alongside Anish at a previous company. We have a good understanding of how each other operates and know what is required to achieve goals.”

About AccessPay

AccessPay was formed by a small group of technology and financial professionals with the intention of simplifying the payment processing system. They are a Bacs approved software provider, offering a wide range of payments and cash management products like Direct Debit, SEPA, Faster Payments, SWIFT and Multi-Bank Cash Management.

AccessPay was founded by Ali Moiyed in 2012. Ali explored the global payments industry and saw an opportunity to remove unnecessary cost and complexity from online payments processing. Ali previously developed *Primalink*, a SaaS consultancy with an established reputation for integration excellence and Salesforce expertise.