

Solar Communications
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For immediate release

Salford-based firm focuses on disruptive tech

- **Team of seven in newly established Disruptive Technology division**
- **Focus on future networks, storage, cyber security, and SD-WAN**
- **Technology being demonstrated at IP EXPO North**

Solar Communications has unveiled a team that is dedicated to sharing technologies that are set to transform the way organisations communicate.

Following rapid growth over the last decade, and coupled with strategic acquisitions in 2016, Solar is now dedicating part of its operation to understanding and bringing to-market a portfolio of solutions that are set to disrupt the enterprise technology landscape, launching its 'Disruptive Technology' division.

The cloud communications provider, based at Salford provides new and innovative capabilities across a range of leading edge technologies, now serving 2,000 mid-market organisations across the UK business community. The business has a portfolio including SD WAN, Cloud UCaaS, Contact Centre, On-site and Cloud Storage, and a wide range of business-enhancing solutions.

Jason Evans, who joined the business following last year's acquisition of RDC, has been appointed Director of Disruptive Technology and will oversee a dedicated team of seven within the organisation, as well as the extended capabilities of the rest of the business.

Working with Solar's strategic vendor partners, Jason and his team are tasked with helping adoption of leading edge disruptive tech within the UK business mid-market.

With a current focus on SD-WAN, Solar is working with Gartner Magic Quadrant-vendor Silver-Peak, enabling businesses to leverage 'better than private line' security and performance over internet bandwidth, whilst delivering 'direct-to-cloud' connectivity when and where it is most effective.

With a host of high-profile customers in automotive, legal, and professional services sectors already utilising the solution, it is proving highly disruptive to traditional Wide Area Networking (WAN) solutions, enabling businesses to deliver more agile, performant, resilient and cost-effective connectivity.

Jason Evans said: “As more and more businesses move to a ‘Cloud First’ strategy, traditional Wide Area Networking solutions have created significant cost, performance and security challenges.

“My team within Solar is dedicated to delivering best-of-breed solutions to challenge and disrupt the legacy business technology landscape, supporting and enabling the next wave of digital transformation. Our Silver-Peak EdgeConnect SD-WAN solution is key to enabling an effective ‘Cloud First’ strategy for customers.”

CEO John Whitty said: “The strategic acquisitions that were undertaken in 2016 have bolstered expertise and offerings across a range of technologies. Jason and the ‘Disruptive Technology’ team have great heritage and have successfully demonstrated the market is ready to adopt these new solutions, to promote further cloud adoption over the past few years by leading the way and showing some major organisations what benefits they can deliver.”

Jason Evans and the Disruptive Technology team are exhibiting at this week’s IP Expo in Manchester and will be demonstrating SD-WAN alongside vendor partner Silver-Peak.

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Notes to editors

About Solar Communications

Solar Communications is a UK-based business cloud communications solutions provider that designs, deploys and supports communications and IT systems using products from leading technology vendors such as ShoreTel, Mitel, Avaya, Silver Peak, Pure Storage and Avaya. The company supports more than 1,700 organisations across a variety of sectors including finance, legal, education, manufacturing, healthcare, not-for-profit and professional services.

Solar works closely with its customers to create bespoke and flexible unified communications solutions that save money, boost efficiency, improve operational effectiveness and enhance their user’s experience. The company’s solutions portfolio and technical expertise includes unified communications, collaboration, mobility, network services and data services.

Established in 1988, independently-owned Solar Communications has offices in Chippenham, Manchester and Harlow and employs circa 100 people. The company has been recognised by the Sunday Times Tech Track 100, Deloitte’s Technology Fast 500, the London Stock Exchange’s ‘1000 Companies to Inspire Britain’ for two years running, and was listed as a Best Companies’ ‘one to watch’ in 2017.

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